

MANUFACTURING

Case Study Multi-Location Manufacturing

Our Solutions

Weidmann Electrical Technology owns and operates multiple facilities throughout the United States and generates a significant amount of waste and recycling on a monthly basis.

- ICS reviewed their waste removal contracts and confirmed the services in place were truly the services they required.
- Our team completed a market analysis to determine if their pricing was competitive.
- We negotiated and secured pricing for their main Ohio location, resulting in an annual savings of \$81,636.

Our Benefits

- Weidmann can confidently budget for their waste removal costs since ICS was able to lock in pricing and cap rate increases for the duration of the contract.
- The Weidmann team saves time by having a single point of contact for all waste related issues.
- Weidmann now has peace of mind knowing they're not overpaying for their waste management services because the team at ICS is auditing their invoices and managing their contracts each month.
- Greater transparency for Weidmann paints a clearer picture of monthly expenses. Detailed monthly reporting allows them to easily forecast their waste removal costs throughout the year.

WEIDMANN

Prior to ICS

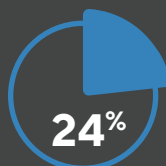


\$339,264
annual spend

What ICS Saved



\$81,636
annual savings



24%

savings



**Innovative
Cost Solutions**
— SAVINGS MADE SIMPLE —

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