

HOTEL MANAGEMENT



Case Study

Multi-Location Hotel Management Company

Our Solutions

Linchris Hotel Corporation owns and manages many properties throughout the country, making their waste removal services a critical component to their bottom line.

- ICS reviewed their waste removal contracts and confirmed the services in place were truly the services they required.
- Our team completed a market analysis to determine if their pricing was competitive.
- We negotiated and secured pricing for almost all of their locations, resulting in an annual savings of \$217,188.

Our Benefits

- Linchris can confidently budget their waste removal expenses since ICS was able to lock in pricing and cap rate increases for the duration of the contract.
- The team at Linchris saves time by having a single point of contact for all waste related issues.
- As Linchris adds more properties to their portfolio they now have peace of mind in not overpaying for waste management services because the team at ICS is auditing their invoices and managing their contracts each month.

LINCHRIS

Prior to ICS



\$586,997

annual spend

What ICS Saved



\$217,188

annual savings

37%

savings



**Innovative
Cost Solutions**
— SAVINGS MADE SIMPLE —

📞 781-799-7400 ✉ info@innovativecs.com

📍 140 Willow Street, Unit 3A, North Andover, MA 01845