

COMMUNITY HEALTH CENTER



Case Study

Multi-Location Community Health Center



Our Solutions

Greater Philadelphia Health Action operates various facilities in the greater Philadelphia area.

- Upon thorough review, ICS's team of experts discovered that GPHA was being significantly overserved for their medical waste needs.
- After making all necessary service adjustments, ICS negotiated more competitive pricing with both their current medical waste company and solid waste haulers, resulting in an annual savings of \$199,884.
- ICS saved GPHA money at every one of their locations.

Our Benefits

- GPHA can confidently budget their waste removal expenses since ICS was able to lock in pricing and cap rate increases for the duration of the contract.
- The team at GPHA saves time by having a single point of contact for all waste related issues.
- GPHA now has peace of mind knowing they're not overpaying for their waste management services because the team at ICS is auditing their invoices and managing their contracts each month.

Prior to ICS



\$360,984
annual spend

What ICS Saved



\$199,884
annual savings



savings



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Cost Solutions**
— SAVINGS MADE SIMPLE —

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140 Willow Street, Unit 3A, North Andover, MA 01845

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Our Solutions

Missouri Ozarks operates multiple facilities throughout the state of Missouri.

- ICS reviewed their contracts and confirmed that the solid waste services in place were the services they required, however, there was room for improvement with their medical waste services.
- Our team completed a market analysis to determine if their pricing was competitive or not.
- We negotiated and secured pricing with their national medical waste company, resulting in an annual savings of \$66,056.
- ICS produced savings at every one of their locations.

Our Benefits

- Missouri Ozarks has more financial flexibility with \$66,056 added back into their budget to help more patients within their community.
- The team at Missouri Ozarks saves time by having ICS handle all waste-related issues.
- Missouri Ozarks now has peace of mind knowing they're not overpaying for their waste management services because the team at ICS is auditing their invoices and managing their contracts each month.

Prior to ICS



\$90,946
annual spend

What ICS Saved



\$66,056
annual savings



savings



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